

Table 9
Worldwide System-Level Software Revenues by Geographic Region, 1995

Vendor	U.S.			W. Europe			Asia/Pacific			ROW			Worldwide		
	Revenues (\$M)	Share (%)		Revenues (\$M)	Share (%)		Revenues (\$M)	Share (%)		Revenues (\$M)	Share (%)		Revenues (\$M)	Share (%)	
U.S. Independent Software Vendors— continued															
Trilogy Technology International	0.4	0.003		0.1	0.001		2.0	0.052		0.0	0.000		2.5	0.010	
Oracle	1.0	0.009		1.0	0.012		0.3	0.009		0.0	0.002		2.4	0.009	
Thomson Software Products	1.3	0.011		0.7	0.008		0.0	0.002		0.0	0.003		2.1	0.008	
Postmodern Computing	0.8	0.007		0.0	0.000		0.4	0.009		0.0	0.000		1.2	0.005	
Centura Software	0.4	0.003		0.3	0.004		0.0	0.000		0.0	0.004		0.8	0.003	
Liant Software	0.4	0.003		0.1	0.002		0.0	0.000		0.0	0.003		0.6	0.002	
Menlo Business Systems	0.5	0.004		0.0	0.000		0.0	0.000		0.0	0.000		0.5	0.002	
Carnegie Group	0.2	0.001		0.0	0.000		0.0	0.000		0.0	0.000		0.2	0.000	
Subtotal U.S. ISV	5,728.0	49.688		2,933.2	34.714		927.3	24.130		939.8	41.233		10,528.2	40.339	
Other U.S. ISV	290.6	2.521		159.0	1.881		32.0	0.833		45.9	2.015		527.5	2.021	
Total U.S. ISV	6,018.6	52.209		3,092.1	36.595		959.3	24.962		985.7	43.248		11,055.7	42.360	
U.S. System Vendors															
IBM	2,576.0	22.345		2,470.1	29.233		1,305.6	33.976		705.7	30.964		7,057.4	27.040	
Hewlett-Packard	470.8	4.084		400.2	4.736		235.4	6.125		70.6	3.098		1,177.0	4.510	
Digital Equipment	325.3	2.822		286.1	3.387		99.4	2.586		45.2	1.982		756.0	2.897	
Unisys	233.9	161.5		89.1	72.4		557.0								
Sun Microsystems	230.7	2.001		111.1	1.314		64.1	1.667		21.4	0.937		427.1	1.637	
AT&T GIS	179.2	1.554		114.0	1.349		16.3	0.424		16.3	0.714		325.7	1.248	
Tandem Computers	150.1	1.302		75.0	0.888		45.0	1.171		30.0	1.317		300.1	1.150	
Apple Computer	137.1	1.189		58.4	0.691		43.1	1.123		15.2	0.668		253.8	0.972	
Amdahl	14.4	0.125		7.0	0.082		0.0	0.000		2.6	0.116		24.0	0.092	
Total U.S. SV	4,317.4	37.451		3,683.3	43.592		1,898.1	49.392		979.4	42.972		10,878.2	41.679	
Other U.S. SV	725.4	6.293		185.4	2.194		57.0	1.484		88.0	3.861		1,055.8	4.045	
Total U.S. SV	5,042.8	43.744		3,868.7	45.786		1,955.1	50.875		1,067.4	46.833		11,934.0	45.725	